



LEAD REFERRAL PROGRAM

Key Highlights

Flexible Model

- Partner Sells
- Partner Refers
- AccessAnywhere Install
- Partner Supports Install

Free Cash Flow

- 30% Commission
- Recurring Commissions

No Obligation

- No "Membership" Fees
- No Certification Requirement
- Risk Free Trial

Build Brand Awareness

- Co-Branded Login Page
- In-Direct Billing Option

Partner with the leading remote access VPN service for small and medium sized businesses.

The AccessAnywhere Lead Referral Program is a great way for qualified systems integrators, VARs, and independent IT consultants to offer a highly desired, value-added solution to their clients.

Customer Benefits

When your customer subscribes to our service all they need is a standard web browser and an Internet connection to get access to their companies files, data and applications from anywhere. We secure these connections by installing an SSL VPN device on each customer's office network.

That's where our partners come in. Your network expertise can simplify the installation process for us and eliminate any potential technical concerns for the customer. It's a simple way for you to introduce a great service to your prospects and customers and earn commission at the same time.

Lead Referral – 15%

Leads can be referred to AccessAnywhere whereby our sales professionals will follow-up with the opportunity, or you can sell the customer, and simply provide AccessAnywhere with the new customer information. Either way, you will earn commission if the company purchases our service within 90 days of your referral.

Installation Support – 15%

Once you have referred a lead, you have the opportunity to double your earned commission. Go on-site to the customer location set-up the trial then install the AccessAnywhere appliance on behalf of your customer and act as their "informed" intermediary on an ongoing basis and we will double your commission to 30%.

Referring Leads

To refer a lead, simply fax the completed Prospect Registration Claim Form to 905-267-2461. AccessAnywhere will contact you within two business days to confirm receipt and eligibility of the lead.

Commission

You will receive up to 30% commission on the service revenue and setup fees on a perpetual, recurring basis.

How To Sign-Up

To participate in the Lead Referral Program, please request a copy of the Lead Referral Agent Agreement, complete it and fax to 905-267-2461. If you have questions about the program, please contact us at 866-902-4347 or sales@accessanywhere.net.